

You Are Cordially
Invited To



PEARLMAN 2018





Dear Pearlman Colleague,

On behalf of the Board of Directors and Sustaining Members of the Pearlman Association, you are cordially invited to attend the 25th annual Pearlman Gathering whose events will be held in the Seattle area from September 5-7, 2018.

The Pearlman event will kick off Wednesday afternoon with a hosted hospitality reception in the Gazebo and Patio area of the Willows Lodge from 4:30 p.m. to 7:30 p.m. Live music from local musicians Ernest Pumphrey and friends, scrumptious food and great friends make this a “must attend” reception, and we hope you are able to join us.

Also, given this is the Pearlman’s 25th anniversary, we have several fun activities planned. We will have corn hole throughout the duration of the conference. There will be basketball on Thursday night (to get back to our original Pearlman roots), as well as darts, video games, and Guitar Hero. So, come prepared to have fun.

Thursday’s educational program will take place at the beautiful Columbia Winery, an incredible venue nestled in the Cascade foothills. The program is titled “Pearlman – 25 Years and Beyond” and focuses on important concepts dealing with federal and international construction projects, underwriting issues, bankruptcy, and salvage. We have assembled various panels containing the leading surety attorneys, consultants, and company personnel to discuss several useful and informative aspects on these topics. A hosted breakfast, buffet lunch, welcome reception and dinner will all be offered at the Columbia Winery on Thursday.

Friday’s half day program will consist of detailed panel discussions from lawyers, consultants, and company people regarding settling around your bond principal, lost productivity claims, and salvage. A hosted breakfast buffet will be offered at the Columbia Winery. This year will continue the tradition of having a hosted Bloody Mary bar with various fixings on Friday. New this year will be an Espresso bar on Friday as well, for those who need to give their livers a rest.

In addition to the seminar, Pearlman will follow a similar format to that of previous years which will include Thursday’s Dinner and the ever-popular Hold ‘Em Tournament where participants can hone their risk management skills. Also included will be an 18-hole scramble on Friday afternoon at the Harbour Pointe Golf Club in Mukilteo, WA. We intend to offer bus service to and from the course again this year. We strongly encourage all golfers to try this out. After the conclusion of golf on Friday, dinner will be hosted at the Harbour Pointe Golf Club during which time we will award golf prizes and conclude the events, save for Saturday’s elective activities.

Also new this year is free Uber rides to those who need one. We want to keep everyone safe and have pre-paid for 50 Uber rides, total, for our attendees. We will be handing out the Uber code on Wednesday, Thursday, and Friday. Please take advantage of this special touch that only Pearlman provides.

Saturday will include a sponsored elective event which has been arranged by Pearlman and certain of its sustaining members to an exquisite wine tour through the Woodinville Valley. If your plans include a Saturday stay, please make sure to indicate your attendance for the elective activity on the attached registration.

Team pairings for Friday's golf event will be based on perceived handicaps as determined by the Pearlman Committee. Prizes will be awarded for KP's, longest drives and other significant events. For those who may be interested, hole sponsorship and/or donations for prizes should be coordinated through Jeff Olson or Lih Hudson as soon as possible. Prize and hole sponsorship has historically filled quickly so if you have interest, please call or e-mail early.

As with previous Pearlman Gatherings, there are absolutely no fees for surety company employees. Registration, however, is required for all attendees of our events. Registration fees will entitle the registrant to participate in all the Pearlman events. Greens fees and carts will be paid for by Pearlman. There is no fee for the Hold 'Em Tournament. Spouses and significant others are welcome and encouraged to attend the social events at no additional cost. Please make your intentions (and those of your significant other) known on the attached registration and note that, historically, the popularity of each of the Pearlman events has them filling up quickly. Please don't be left out by registering late.

We look forward to seeing you at this premier surety event. Please fill out the attached form and return it as soon as you can via e-mail as indicated on the form.

We appreciate the enthusiastic support you have shown over the years and are excited to have you and your associates, colleagues and peers join us for what will be the finest Pearlman gathering to date. See you in September!

R. Jeffrey Olson

CONFERENCE SCHEDULE

Wednesday, September 5

Willows Lodge – Woodinville, WA (www.willowslodge.com)

4:30-7:30 p.m. Hospitality Reception
*Hosted by Langley, LLP,
Vertex Construction Services, Inc.,
Hustead Law Firm, and Sage Associates, Inc.*

Live music to be performed by Ernest Pumphrey
Hosted by Faux Law Group and Williams Kastner



Thursday, September 6

Columbia Winery -- Woodinville, WA (www.columbiawinery.com)

7:30 a.m. Breakfast Buffet
*Hosted by Alber Frank PC, PCA Consulting
Group and Forcon International*

All-Day Beverage Service
Hosted by Stewart, Sokol & Larkin, LLC

8:00 a.m. Seminar – “Pearlman – 25 Years and Beyond”

12:00 p.m. Lunch
*Hosted by Wolkin Curran, LLP, Sage
Consulting Group, and Weinstein Radcliff
Pipkin LLP*

1:15-5:00 p.m. Continuation of “Pearlman – 25 Years and Beyond”

5:15 p.m. Welcome Reception/Dinner
*Hors d’oeuvres hosted by Stewart Sokol & Larkin, LLC; Dinner hosted by Watt, Tieder, Hoffar
& Fitzgerald, LLP, and J.S. Held LLC*

7:00 p.m. Hold ‘Em Tournament – *sponsored by Benchmark Consulting Services, LLP and
Weinstein Radcliff Pipkin; drinks sponsored by Krebs Farley, PLLC*



Friday, September 7

Columbia Winery -- Woodinville, WA

- 7:30 a.m. Breakfast Buffet
Hosted by Cashin Spinelli Ferretti LLC, and Snow Christensen & Martineau
- Bloody Mary Bar
Hosted by SMTD Law LLP
- Espresso Bar
Hosted by Partner Engineering and Science, Inc.
- Beverage Service
Hosted by Guardian Group, Inc.
- 8:30 a.m. Seminar – “Pearlman - 25 Years and Beyond” panel discussions
- 12:00 a.m. Lunch – On Your Own



Harbour Pointe Golf Club -- Mukilteo, WA (www.harbourpointegolf.com)

- 12–12:30p.m. Bus service to/from golf course
Hosted by Law Offices of Larry Rothstein
- 1:00 p.m. Sign In/Warm Up
Golf hats provided by RJT Construction
- 1:30 p.m. Scramble Tournament – Shotgun Start
- Beverage Cart
Hosted by Watt Tieder Hoffar & Fitzgerald, LLP, Benchmark Consulting Services, LLC, and The Sutor Group
- 6:30 p.m. Dinner
Hosted by Chiesa Shahinian & Giantomasi, P.C. and Ward Hocker Thornton, PLLC
- Bar
Hosted by Stewart Sokol & Larkin, LLC
- 8:30 p.m. Awarding of Golf Prizes/Closing Remarks



Saturday, September 8 – Elective Event

Woodinville Valley Wine Tour

This exclusive wine tour will have you meandering through the lush Sammamish River Valley where celebrated and critically acclaimed wines are produced in 40 different wineries, all within 30 minutes of Seattle.

Sponsored by Torre Lentz, J.S. Held LLC, SMTD Law LLP, Jennings Haug & Cunningham, LLP and The Law Offices of T. Scott Leo, P.C.



SPECIAL THANKS

While we are extremely indebted to our past participants whose support has allowed us to continue and grow this event, the Board would like to extend a special “thank you” to the management and employees of Liberty Mutual Surety, the consulting firms of The Vertex Companies, J.S. Held, LLC, and Sage Associates, Inc as well as the law firm of Watt, Tieder Hoffar & Fitzgerald, LLP who generously commit/authorize resources to promote the Pearlman objective of enhancing the educational opportunities for surety professionals.

Additionally, we would like to recognize our Sustaining Members whose generosity has facilitated both the enhancement of the educational program and the awarding of thousands in scholarship funds to deserving surety professionals.

Fasano Acchione & Associates, LLC	Watt Tieder Hoffar & Fitzgerald, LLP
Wolkin Curran, LLP	Benchmark Consulting Services, LLC
J.S. Held, LLC	Stewart Sokol & Larkin, LLC
The Husted Law Firm	Kerr, Russell and Weber, PLC
Booth, Mitchel & Strange, LLP	Sage Associates, Inc.
RJT Construction, Inc.	Snow, Christensen & Martineau, PC
Alber Frank, PC	Roberts, Taylor & Sensabaugh
Guardian Group, Inc.	Chiesa Shahinian & Giantomasi P.C.
Torre, Lentz, Gamell, Gary & Rittmaster, LLP	Forcon International Corporation
Jennings, Haug & Cunningham, LLP	Langley, LLP
Simon, Peragine, Smith & Redfearn, LLP	Global Construction Services, Inc.
Sage Consulting Group, Inc.	SMTD Law LLP
Faux Law Group	Manier & Herod
JAMS	Cashin Spinelli & Ferretti, LLC
Krebs, Farley, PLLC	Clark Hill Strasburger
Ward, Hocker & Thornton, PLLC	Law Offices of John L. Fallat
PCA Consulting Group	Ernstrom and Drete, LLP
Wright, Constable & Skeen, LLP	Robinson & Cole, LLP
Jennings, Strouss & Salmon, PLC	Berkeley Research Group, LLC
Weinstein Radcliff Pipkin, LLP	Koeller Nebeker Carlson Haluck LLP
Matson, Driscoll & Damico	Williams Kastner
The Vertex Companies	Bronster Fujichaku Robbins ALC
The Law Offices of Charles G. Evans	Dunlap Fiore, LLC
Robins Kaplan LLP	Partner Engineering and Science, Inc.

PEARLMAN 2018 -- Registration Form

Name _____

Firm/Company _____

Address _____

City, State, Zip _____

Phone _____

E-Mail _____

Name of Additional Guest _____

Wednesday, September 5

Hospitality Reception – Willows Lodge

Additional guest will be attending

Thursday, September 6

Seminar – Columbia Winery

Dinner -- Columbia Winery

Additional guest will be attending

Hold 'Em Tournament -- Columbia Winery

Additional guest will be participating

Friday, September 7

Seminar – Columbia Winery

Scramble – Harbour Pointe Golf Club transportation: party bus to/from golf course – Y / N

Additional guest will be participating

Handicaps: Attendee -- _____; Additional Guest -- _____

Rental Clubs Needed -- _____ Left Handed; _____ Right Handed

Dinner – Harbour Pointe Golf Club

Additional guest will be attending

Saturday, September 8 -- Elective Event

Woodinville Valley Wine Tour

Additional guest will be participating

REGISTRATION FEES: Registration fees will entitle the registrant to participate in all of the Pearlman events. Greens fees and carts will be paid for by Pearlman. There is no fee for the Hold 'Em Tournament.

Surety Company Representative Waived

Sustaining Member – before 08/24/18 \$ 600

General Attendee – before 08/24/18 \$ 725

Sustaining Member – after 08/24/18 \$ 650

General Attendee – after 08/24/18 \$ 775

MAIL: Pearlman Association
 Attn: Lih Hudson
 P.O. Box 34670
 Seattle, WA 98124

FAX: (866) 548-7321

E-MAIL: Lih.Hudson@libertymutual.com

Please make all checks payable to
Pearlman Association.

Tax ID No. is 20-1484989.

**Please register by
Friday, August 24, 2018.**

Application is being made for CLE credits which will be announced during the event.

HOTEL INFORMATION

The Pearlman Association has reserved the Willows Lodge which is conveniently located near each event. Willows Lodge offers a host of civilized comforts, including a full-service spa and two highly-rated restaurants— The Herbfarm Restaurant and the Barking Frog.

Due to its popularity, the Lodge is currently sold out; however, you may place your name on a waiting list. To make your reservation, you may call the Lodge directly at (425) 424-3900 or (877) 424-3930. The reservation rate negotiated for Pearlman attendees is \$289/night on the nights of September 5 and 6, and \$349/night on September 7, 2018.



The Pearlman Association has also reserved a block of rooms at the Redmond Marriott Town Center which is within five miles of the event. The Marriott Town Center offers upscale shopping, restaurants and entertainment.

To make your reservation, you may call the Marriott directly at (425) 498-4000. The reservation rate negotiated for Pearlman attendees is \$219/night.

