

Pearlman 2012



“Own The Outcome”

Ron Goetsch

(Formally Gainfully Employed)

Things you never asked about but might want to know

- Some VERY, VERY simple stuff for Success
- “Own the Outcome”

What can I do to help insure (and bond) personal success?

- Be a team player
- Take smart risks and be accountable for your results.
- Make your numbers.
- Take your work seriously, but not yourself seriously.
- Constantly work on growth and self improvement.
- Do what you say you are going to do.
- Only do things that you are proud for all to see.
- Be a servant to your associates and customers.

“That which you do that you don’t have to do determines what you will be.”

~ Paraphrase H.K. Dent, Founder of Safeco

“Own the Outcome”

- The ability to picture best outcomes in your mind
- Adequate knowledge base to know what is possible
- Sufficient credibility to have your voice heard
- The tenacity and courage to make the best choices and to do what is right.
- The ability to develop a team approach

“Own the Outcome”

**The highest form of empowerment
is to own the outcome of your work
product and your life.**